

## Corporate University @ Xavier University Fall 2017–Spring 2018 Open Enrollment Schedule



Join professionals and leading organizations who have partnered with us for their learning and growth.

**Cincinnati Bell**



**vantiv**



OVER **2,600**  
PARTICIPANTS

FROM **382**  
ORGANIZATIONS HAVE  
BENEFITTED FROM  
CORPORATE UNIVERSITY  
OVER THE PAST TWO  
YEARS.

PROGRAMS ARE RATED  
**4.75**  
ON A 5 POINT SCALE.

Functional Expertise Certificate Programs	Fall 2017	Spring 2018	Fee
<b>LEADERSHIP FOUNDATIONS CERTIFICATE PROGRAM</b>			
<ul style="list-style-type: none"> <li>Foundations of Business Leadership</li> <li>Leading Sustainable Change</li> <li>Influencing Without Authority</li> <li>Coaching and Mentoring for Excellent Performance</li> </ul> <i>Five-day core program plus three one-day programs of your choice</i>	Sept. 7-Oct. 5	Jan. 10-Feb. 7	\$4,950
<b>PUBLIC SECTOR LEADER CERTIFICATE PROGRAM</b>			
<ul style="list-style-type: none"> <li>Foundations of Business Leadership</li> <li>Leading Sustainable Change</li> <li>Influencing Without Authority</li> <li>Coaching and Mentoring for Excellent Performance</li> </ul> <i>Five-day core program plus one-day on topics specific to the public sector</i>	Sept. 7-Oct. 12	Jan. 10-Feb. 14	\$2,950
<b>PROJECT MANAGEMENT</b>			
Project Management Certificate	Sept. 6-7, Oct. 18-19 & Nov. 8-9	Mar. 20-21, Apr. 17-18 & May 15-16	\$2,950
	Oct. 31-Nov. 1, Nov. 15-16 & Dec. 13-14	Apr. 26-27, May 17-18 & Jun 7-8	
<b>AGILE CERTIFICATE</b>			<b>Series Fee \$3,350</b>
Introduction to Agile*	Sept. 20-21	TBD	\$1,250
ICAgile-Certificate Agile Coaching*	Oct. 18-19	TBD	\$1,250
ICAgile-Certified Facilitation*	Nov. 15-16	TBD	\$1,250
*Attend all 3 programs for an Agile Certificate			
<b>LEAN</b>			
Lean Certificate Program	Oct. 5-6 & Nov. 9-10	Mar. 21-22 & Apr. 25-26	\$2,450
<b>SIX SIGMA</b>			<b>Series Fee \$5,250</b>
Six Sigma Yellow Belt Certificate	Sept. 8	Mar. 22	\$650
Six Sigma Green Belt Certificate	Sept. 12-13-14	Apr. 10-12	\$1,850
Six Sigma Black Belt Certificate	Oct. 23-27	May 7-11	\$2,950
<b>TRAIN THE TRAINER</b>			<b>Series Fee \$2,350</b>
How Adults Learn	July 24 or Oct. 9	Mar. 19 or July 16	\$650
Planning, Designing & Evaluating Training	July 25-26 or Oct. 10-11	Mar. 20-21 or July 17-18	\$1,050
Proven Classroom Training Techniques	July 27-28 or Oct. 12-13	Mar. 22-23 or July 19-20	\$1,050
<b>FINANCE</b>			
Executive Certificate in Financial Planning	**Sept. 11-May 21	**Jan. 18-Sept. 20	\$4,950
<b>SUPERVISION</b>			
Introduction to Supervision Certificate	Oct. 4, 11 & 18	Mar. 6, 13 & 20	\$1,850
<b>HEALTH CARE</b>			
Population Health Care Coordinator Certificate	Oct. 3-Nov. 22, 2017		\$4,000
<b>PRICING</b>			
Managing Pricing Strategy		**Jan. 8-Mar. 2	\$2,500
Empirical Analysis for Pricing Strategy		**Mar. 12-May 4	\$2,500
<b>ANALYTICS</b>			
Analytics Certificate		TBD	TBD
<b>INTERNATIONAL IMMERSION</b>			
International Business Ethics & Compliance Certificate Program: London/Paris		Mar. 2-11	<sup>+</sup> \$2,500

\*\* Classes meet one night a week during the time period listed. The Financial Planning program also meets one Saturday a month.

<sup>+</sup> Travel expenses are an additional \$4,000-\$5,000 and include airfare, lodging, ground transportation, business meetings/lectures, excursions, most meals and visa processing.

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Broader Business Knowledge		Fall 2017	Spring 2018	Fee
Building Executive Presence through Personal Branding	<b>NEW!</b>	Nov. 17	May 8	\$650
Business Writing with Confidence		Nov. 8	Apr. 4	\$650
Coaching & Mentoring for Excellent Performance		Oct. 24	Apr. 25	\$650
Communicating for Maximum Impact	<b>NEW!</b>	Oct. 26	Mar. 21	\$650
Critical Conversations for Managing Conflict		Oct. 11	May 8	\$650
Emotional Intelligence	<b>NEW!</b>		Apr. 11	\$650
Finance for Non-Financial Managers	<b>NEW!</b>	Nov. 16	Apr. 19	\$650
Impactful Presentations		Oct. 25	May 16	\$650
Influencing Without Authority		Oct. 24	Mar. 22	\$650
Managing With Different Leadership Styles		Oct. 19	Apr. 12	\$650
Relationship Building for Maximum Influence		Nov. 15	Apr. 10	\$650
Servant Leadership		Nov. 7	Apr. 26	\$650
Strengths-Based Leadership		Nov. 14	Apr. 18	\$650
Strategy Implementation Excellence		Dec. 5	Apr. 5	\$650
<b>INNOVATION</b>				
ExperienceChange™	<b>NEW!</b>	Aug. 18 or Oct. 27		\$650
Design Thinker	<b>NEW!</b>	Sept. 22		\$450
<b>CERTIFIED MANAGEMENT ACCOUNTANT CMA® EXAM PREPARATION PROGRAM</b>				
CMA Exam Prep Part I: Financial Planning, Performance and Controls	<b>NEW!</b>	**Sept. 18-Nov. 20		\$1,450
CMA Exam Prep Part II: Financial Decision Making	<b>NEW!</b>		**Jan. 22-Mar. 26	\$1,650
<b>PROJECT MANAGEMENT</b>				
Project Management Profession (PMP) Exam Review Program (PMI Exam Preparation)		Dec. 5-6		\$1,850
<b>MICROSOFT OFFICE</b>				
We are pleased to offer programs in Microsoft Word, Excel, and PowerPoint through our training partner, Max Technical Training. Please visit our website, <a href="http://www.xavierleadershipcenter.com/open-enrollment/microsoft-office">www.xavierleadershipcenter.com/open-enrollment/microsoft-office</a> or contact Shelly Wallace at 513-745-1094 for more information.				

**Chat with us live!**

Do you have questions about the programs listed in the schedule? Is your organization interested in creating a customized program? Are you looking to further your career and need some guidance? In addition to the information on this schedule, XLC can help you by chatting live. Visit our website at [www.xavierleadershipcenter.com](http://www.xavierleadershipcenter.com) and click "chat now".

**Custom Programs**

Our clients have great things to say about our custom programs. XLC can provide your organization with a program and facilitator that will train your team in house or at Xavier's top-notch facility, Cintas Center. Custom programs are available for all of our programs, including healthcare. If you have a need that is not listed on the schedule, it is likely XLC has either facilitated a similar program privately for another organization which can be tailored, or XLC will create the program with the right facilitator for you. With our professional team of experts, many who have served as executives or advised in Fortune 500 companies and other leading organizations, as well as Xavier University faculty, we help accelerate the growth and trajectory of your own professional development or that of your organization.

For more information on customized programs contact Shelly Wallace, [wallaces2@xavier.edu](mailto:wallaces2@xavier.edu) or 513-745-1094.

**Discounts:**

Groups registering for the same program at the same time are eligible for discounts as follow:  
 3-4 participants: 5%      5-9 participants: 10%      10 or more participants: 15%  
 Executive Certificate in Financial Planning program is not eligible for group discounts.  
**Xavier Alumni** receive a 10% discount.  
 Only one discount per participant. Discounts cannot be combined.

Program dates are subject to change.

Please visit [www.xavierleadershipcenter.com](http://www.xavierleadershipcenter.com) for the most up-to-date information.

In addition to our Open Enrollment programs, Xavier Leadership Center offers business coaching and customized training privately for your organization as well as consulting expertise in the areas in which we teach. This includes:

- Organizational Development
- Talent Management
- Strategy
- Six Sigma/Lean
- Project Management
- Innovation

Benefits include:

- **Business Perspective**  
Over 50 experienced consultants deliver a unique combination of real world business experience and deep expertise in the topics in which they consult.
- **A Custom Approach**  
Our expert consultants will tailor processes or programs to meet your business needs.
- **Convenience and Flexibility**  
You decide when and where the private training or consulting services will take place.
- **Scheduling Assistance**  
We'll manage detailed records of training and design diagnostics to help you better manage training across your organization.

For more information contact

Shelly Wallace  
(513) 745-1094

[wallaces2@xavier.edu](mailto:wallaces2@xavier.edu)

or visit

[www.xavierleadershipcenter.com](http://www.xavierleadershipcenter.com)



Additional discounts are available based upon your organization's commitment to developing your employees at Xavier's Corporate University. Please contact us for more details.