

## Corporate University @ Xavier University 2017 Open Enrollment Schedule



Join professionals and leading organizations who have partnered with us for their learning and growth.

**Cincinnati Bell**



**Givaudan**



OVER **2,600**  
PARTICIPANTS

FROM **345**  
ORGANIZATIONS HAVE  
BENEFITTED FROM  
CORPORATE UNIVERSITY  
OVER THE PAST TWO  
YEARS.

PROGRAMS ARE RATED

**4.75**

ON A 5 POINT SCALE.

Leadership Foundations Certificate Program	Spring 2017	Fall 2017	Fee	
* Foundations of Business Leadership * Leading Sustainable Change * Influencing Without Authority * Coaching and Mentoring for Excellent Performance <i>Five-day core program plus three electives from the programs below.</i>	Jan. 18-Feb. 15	Sept. 7-Oct. 5	\$4,950	
Other Open Enrollment Programs	Spring 2017	Fall 2017	Fee	
LEADERSHIP IN-DEPTH				
Building Executive Presence through Personal Branding <span style="float: right;">NEW!</span>		Nov. 17	\$625	
Coaching & Mentoring for Excellent Performance		Oct. 24	\$625	
Executive Presence	May 10		\$625	
Managing Millennials	Apr. 27	Nov. 14	\$625	
Managing With Different Leadership Styles	Apr. 18	Oct. 19	\$625	
Leading with the Brain in Mind	Mar. 1	Oct. 11	\$625	
Servant Leadership	May 9	Nov. 7	\$625	
Strengths-Based Leadership	Apr. 26	Nov. 14	\$625	
Strategy Implementation Excellence	May 11	Dec. 5	\$625	
Thriving During Change	Apr. 13	Nov. 2	\$625	
ENHANCING PERSONAL EFFECTIVENESS				
Business Writing with Confidence	Apr. 12	Nov. 8	\$625	
Communicating for Maximum Impact	Mar. 21	Oct. 26	\$625	
Impactful Presentations <span style="float: right;">NEW!</span>		Oct. 25	\$625	
Influencing Without Authority	Apr. 13	Oct. 24	\$625	
Critical Conversations for Managing Conflict <span style="float: right;">NEW!</span>		Oct. 11	\$625	
Relationship Building for Maximum Influence	Apr. 25	Nov. 15	\$625	
BROADER BUSINESS KNOWLEDGE				
Finance for Non-Financial Managers	Apr. 5	Nov. 16	\$625	
Six Sigma Yellow Belt Certificate Program	Mar. 23	Sept. 8	\$625	
Train-the-Trainer: How Adults Learn	Mar. 27; July 24	Oct. 9	\$625	
MICROSOFT OFFICE				
VERSION	2010	2013	2016	
Microsoft Excel Level 1	Feb. 6; Apr. 3	Mar. 6	Mar. 7; Apr. 13; May 25	\$295
Microsoft Excel Level 2	Feb. 13; Apr. 10	Mar. 13	Mar. 9; Apr. 18; May 30	\$295
Microsoft Excel Level 3	Feb. 20; Apr. 17	Mar. 20	Mar. 14; Apr. 20; Jun. 1	\$295
Microsoft PowerPoint Level 1	Feb. 1; Apr. 5	Mar. 28; May 16	Mar. 16; Apr. 25; June 6	\$295
Microsoft PowerPoint Level 2	Feb. 8; Apr. 12	Feb. 9, Apr. 4; May 24	Mar. 21; Apr. 27; June 8	\$295
Microsoft Word Level 1	Mar. 1	Jan. 25; Mar. 17; Apr. 26	Feb. 23; Apr. 5; May 17	\$295
Microsoft Word Level 2	Jan. 18; Mar. 8	Feb. 1; Mar. 24; May 2	Feb. 28; Apr. 7; May 19	\$295
Microsoft Word Level 3	Mar. 15	Feb. 17; Mar. 29; May 8	Mar. 2; Apr. 11; May 23	\$295

**Build Your Own Personalized Professional Development Certificate:** Choose any combination of open enrollment curriculum totaling 4 days for a bundled fee of \$2,375 to create your own personalized professional development program experience.

**Discounts:**

- Groups registering for the same program at the same time are eligible for discounts as follow:
  - 3-4 participants: 5%;
  - 5-9 participants: 10%;
  - 10 or more participants: 15%.
- Executive Certificate in Financial Planning program is not eligible for group discounts.
- Xavier Alumni** receive a 10% discount.
- Only one discount per participant. Discounts cannot be combined.

Program dates are subject to change.

Please visit [www.xavierleadershipcenter.com](http://www.xavierleadershipcenter.com) for the most up-to-date information.

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Functional Expertise Certificate Programs*	Spring 2017	Fall 2017	Fee
<b>PUBLIC SECTOR LEADER CERTIFICATE PROGRAM</b>			
* Foundations of Business Leadership * Leading Sustainable Change * Influencing Without Authority * Coaching and Mentoring for Excellent Performance <i>Five-day core program plus one day on topics specific to the public sector.</i>	Jan. 11-Feb. 15	Sept. 7-Oct. 12	\$2,950
<b>SUPERVISION</b>			
Introduction to Supervision Certificate <b>NEW!</b>	Apr. 13, 20 & 27	Oct. 4, 11 & 18	\$1,670
<b>PROJECT MANAGEMENT</b>			
Project Management Certificate	Mar. 21-22; Apr. 18-19; June 6-7	Sept. 6-7; Oct. 18-19; Nov. 8-9	\$2,650
	Apr. 25-26; June 13-14; July 11-12	Oct. 31-Nov 1; Nov. 15-16; Dec. 13-14	
<b>AGILE CERTIFICATE</b>			<b>Series Fee \$3,550</b>
Introduction to Agile* <b>NEW!</b>		Sept. 20-21	\$1,250
ICAgile-Certificate Agile Coaching* <b>NEW!</b>		Oct. 18-19	\$1,250
ICAgile-Certified Facilitation* <b>NEW!</b>		Nov. 15-16	\$1,250
<b>LEAN / SIX SIGMA</b>			
Lean Certificate Program	Mar. 30-31 & Apr. 27-28	Oct. 5-6 & Nov. 9-10	\$2,395
Six Sigma Yellow Belt Certificate	Mar. 23	Sept. 8	\$625
Six Sigma Green Belt Certificate	Apr. 10-12	Sept. 12-13-14	\$1,670
Six Sigma Black Belt Certificate	May 8-12	Oct. 23-27	\$2,670
* Attend all 3 Six Sigma programs for the series fee of \$4,495			
<b>INNOVATION</b>			
Design Thinker <b>NEW!</b>	Jan. 20, Feb. 17, Mar 17 & Apr. 21		\$495
Innovation Design Certificate <b>NEW!</b>	Mar. 23-24 & Apr. 17-18		\$2,595
<b>TRAIN THE TRAINER</b>			<b>Series Fee \$2,195</b>
How Adults Learn	Mar. 27; July 24	Oct. 9	\$625
Planning, Designing & Evaluating Training	Mar. 28-29; July 25-26	Oct. 10-11	\$995
Proven Classroom Training Techniques	Mar. 30-31; July 27-28	Oct. 12-13	\$995
<b>FINANCE</b>			
Executive Certificate in Financial Planning	Jan. 19-Sept. 23	Sept. 11-May 21	\$4,700
<b>PRICING</b>			<b>Series Fee \$4,950</b>
Managing Pricing Strategy <b>NEW!</b>	Jan. 19-Mar. 3		\$2,500
Empirical Analysis for Pricing Strategy <b>NEW!</b>	Mar. 13-May 5		\$2,500
<b>SUSTAINABLE DESIGN</b>			<b>Series Fee \$2,950</b>
Climate Change Leadership in Cincinnati	Jan. 10-Feb. 7		\$995
US Climate Change Policy and Politics	Feb. 14-Mar. 21		\$995
Sustainability Metrics and Reporting	Mar. 28-Apr. 5		\$995
<b>SUSTAINABLE LEADERSHIP</b>			<b>Series Fee \$2,950</b>
Building Green, LEED, & Beyond		TBD	\$995
Sustainable Product Development		TBD	\$995
Designing Sustainable Communities		TBD	\$995
<b>INTERNATIONAL IMMERSION</b>			
Doing Business in Asia	Mar. 3-12		\$2,500*
International Business Ethics & Compliance Certificate Program: London/Paris	Mar. 3-12		\$2,500*
Emerging Market Certificate Program: Israel	May 18-29		\$2,500*
Emerging Market Certificate Program: Cuba	May 19-28		\$2,500*

\*Travel expenses are an additional \$4,000-\$5,000 and include airfare, lodging, ground transportation, business meetings/lectures, excursions, most meals and visa processing.

In addition to our Open Enrollment programs, Xavier Leadership Center offers business coaching and customized training privately for your organization as well as consulting expertise in the areas in which we teach. This includes:

- Organizational Development
- Talent Management
- Strategy
- Six Sigma/Lean
- Project Management
- Innovation

Benefits include:

- **Business Perspective**  
Over 50 experienced consultants deliver a unique combination of real world business experience and deep expertise in the topics in which they consult.

- \* **A Custom Approach**  
Our expert consultants will tailor processes or programs to meet your business needs.

- \* **Convenience and Flexibility**  
You decide when and where the private training or consulting services will take place.

- \* **Scheduling Assistance**  
We'll manage detailed records of training and design diagnostics to help you better manage training across your organization.

For more information contact

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or visit

[www.xavierleadershipcenter.com](http://www.xavierleadershipcenter.com)



Additional discounts are available based upon your organization's commitment to developing your employees at Xavier's Corporate University. Please contact us for more details.