

XLC Certificate Programs
2019 Spring
2019 Fall

[Leadership Foundations Certificate Program](#)

Sept. 10, 17, 24, Oct. 1, 8

Five-day core program plus three one-day programs of your choice
[Public Sector Leader Certificate Program](#)

Sept. 10, 17, 24, Oct. 1, 8, 15

Five-day core program plus one-day, specific to public sector
[Project Management Certificate Program](#)

Aug. 28-29, Sept. 18-19, Oct 30-31


[Six Sigma Certificate Program](#)

Sept. 10, Oct. 1-3, Oct. 28 - Nov. 1

(includes all 3 Six Sigma programs)
[Six Sigma Yellow Belt](#)

Sept. 10

[Six Sigma Green Belt](#)

Oct. 1-3

[Six Sigma Black Belt](#)

June 10-14

Oct. 28 – Nov. 1

[Lean Certificate Program](#)

Oct. 29-30, Nov. 19 – 20

[Train the Trainer Series](#)

Oct. 7 - 11

(includes How Adults Learn, Planning, Designing & Evaluating and Proven Classroom Training Techniques)
[How Adults Learn](#)

Oct. 7

[Planning, Designing and Evaluating Training](#)

Oct. 8-9

[Skills for Supervising and Managing](#)

Oct. 16,23,30

[Executive Certificate in Financial Planning](#)

Sept. 9, 2019 – May 18, 2020

[Women's Business Leadership Certificate](#)

Sept. 18, 2019 - June 4, 2020

(includes 10 one-day programs, kick-off and celebration event)

<u>XLC Broader Business Knowledge</u>	<u>2019 Spring</u>	<u>2019 Fall</u>
<u>Accountability</u>		
<u>Building Executive Presence through Personal Branding</u>		Nov. 21
<u>Business Writing for Results</u>		Nov. 13
<u>Communicating for Maximum Impact</u>		Oct. 24
<u>Creating Effective Presentations</u>		Oct. 15
<u>Critical Conversations for Managing Conflict</u>		Nov. 19
<u>Driving Strategy at Any Level</u>		Dec. 3
<u>Data for Decision Making</u>	May 28	Sept.3
<u>Emotional Intelligence</u>		Nov.7
<u>Employee Engagement Management Skills</u>	May 16	
<u>Finance for Non-Financial Managers</u>		Sept. 17
<u>Influencing in a Cross-Functional Organization</u>		Oct. 24
<u>Leader of the Pack</u>	May 9	
<u>Leading Sustainable Change</u>		Dec. 12
<u>Managing a Multi-Generational Workforce</u>		
<u>Managing With Different Leadership Styles</u>		Oct. 15
<u>Metrics That Matter</u>		Sept. 17
<u>Negotiation for Mutual Success</u>		
<u>Project Profitability</u>		Oct. 2
<u>Relationship Building for Maximum Influence</u>		
<u>Strengths-Based Leadership</u>		Nov. 19
<u>Team Building</u>		Oct. 2

Discounts:

Groups registering for the same program at the same time are eligible for discounts as follows:

3-4 participants: 5% 5-9 participants:10% 10 or more participants: 15%

Pre-purchasing a bulk number of seats* to various programs discount:

25 or more seats: 20% 50 or more seats: 25% 100 or more seats: 30%