

# Certificate Programs Overview

Welcome to the Xavier Leadership Center! XLC is committed to providing high-quality professional development programming to enhance clients' personal and authentic leadership journeys. Program fees and awarded CEUs vary depending on the program. Select discounts are available.

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## **BUILD YOUR OWN:**

XLC is proud to offer all working professionals the ability to build their own custom certificate programs by choosing four unique one-day programs that target their specific needs. Participants can focus on business acumen tools, communication skills, or any combination in between! Professionals will learn tools and skills that can be immediately incorporated into their professional and personal lives. Participants select and attend 4 one-day programs within one semester. Visit XLC's website for the current list of offerings.

**Audience:** Professionals at any level who want a customized solution for their challenges, obstacles, and areas of improvement.

**Cost:** \$2,200; 2.4 CEUs

## **BUSINESS ACUMEN:**

Business Acumen gives participants the skills to manage an understandable strategy and build a strong foundation of how a business operates, makes money, and sustains profitable growth. They will learn tools to effectively manage and engage the workforce and will gain knowledge in planning, organizing, directing, and controlling the activities of an organization in order to satisfy customers' needs. Participants select and attend 4 eligible one-day programs within one semester. Visit XLC's website for the current list of offerings.

**Audience:** Professionals at any level who want to increase their business acumen.

**Cost:** \$2,200; 2.4 CEUs

## **COMMUNICATION EXCELLENCE:**

Sharpen your leadership voice and gain skills to become an excellent communicator by earning this certificate. This certificate provides techniques that will allow you to create clear written and verbal messaging, engage confidently in critical conversations, provide impactful presentations, and develop a clear leadership presence. Participants select and attend 4 eligible one-day programs within one semester. Visit XLC's website for the current list of offerings.

**Audience:** Professionals at any level who want to increase their communication skills.

**Cost:** \$2,200, 2.4 CEUs

## **ELEVATE LEADERSHIP:**

This interactive learning experience enables participants to learn in a smaller, more intimate cohort. The program will explore the characteristics of great leaders from a human-centered and business acumen approach. Participants will learn new tools to help them grow into more senior roles, lead teams through change, inspire a workplace built on collaboration, and develop actionable plans to achieve long-term success.

**Audience:** Upper-level managers preparing for the next level or those new to senior leadership roles who are responsible for a division or overall organization.

**Cost:** \$3,950; 2.4 CEUs

## **EXECUTIVE CERTIFICATE IN FINANCIAL PLANNING:**

XLC's Executive Certificate in Financial Planning program provides professionals with a valuable CFP® Board registered and approved program, and offers participants the contact hour minimum education requirements needed to sit for the CFP® Certification Exam. This program will provide participants with a deepened knowledge of financial planning. After passing the CFP® Exam, participants will have earned industry recognized credentials and the ability to provide comprehensive financial plans to clients. An option to add the Dalton Review is available.

**Audience:** Financial Planners, Insurance Agents, Employee Benefits Specialists, Bankers, Trust Officers, Investment Advisors and Brokers, Accountants, and anyone considering a career in financial planning.

**Cost:** \$5,700; 20 CEUs

## **INTRODUCTION TO PROJECT MANAGEMENT FOR K-12 EDUCATIONAL LEADERS:**

This program is built on the content and processes found in A Guide to the Project Management Body of Knowledge (PMBOK Guide) – Sixth Edition. This highly interactive program provides a robust introduction and overview to Project Management and helps participants develop the essential skills and real-world practices of understanding and applying key project management strategies to a K-12 educational setting, specifically to school districts.

**Audience:** Appropriate for supervisors, managers, or team members who are responsible for the successful completion of projects in a K-12 educational setting. The targeted objectives of the course will most closely align with educational leaders in a district office or central office leadership role.

**Cost:** \$1,400; 1.2 CEUs

## **LEAN:**

This program in Lean Enterprise Methodologies will take participants through an experiential learning model on how to implement specific Lean Enablers to improve processes within an operation. The experiential learning exercise will be complemented with actual case study results. This program will also cover potential pitfalls to avoid during your implementation or enhancement. Whether you work in manufacturing or are seeking a leaner process for your work in an office, hospital, or service industry, developing your Lean expertise will reduce your risk of failure, drive meaningful cultural change, and establish best practices that will make a long-term impact.

**Audience:** Anyone seeking to gain a portable career credential in Lean leadership skills, or anyone wishing to share and gain Lean knowledge.

**Cost:** \$2,450; 2.4 CEUs

## **MOVING INTO MANAGEMENT:**

This 2-day introductory leadership program is designed to equip new and upcoming managers with the necessary skills to be successful in their roles. Oftentimes, managers struggle with the transition from peer to supervisor because they have not been trained or even exposed to leadership best practices. Filled with discussions, case studies, and experiential activities, participants will explore concrete and practical examples to equip themselves with the needed tools and skills as they move into management.

**Audience:** New managers, those with 1-3 years of managerial experience, and identified future managers within an organization.

**Cost:** \$1,300, 1.2 CEUs

### **POPULATION HEALTH:**

Healthcare professionals will understand the differences between population health and medical care/episodes of care and learn problem-solving approaches and tools to incorporate population analytics and informatics for actionable responses to change population health outcomes. The two-day experience will end with a problem-solving team experience to practice utilizing tools to incorporate patient data analysis in actionable responses to change population health outcomes.

**Audience:** Any interprofessional healthcare worker responsible for point-of-care encounters (i.e. nurses, social workers, physicians, physician assistants, primary care professionals, etc.) will benefit from this program.

**Cost:** \$1,300, 1.2 CEUs

### **PROJECT MANAGEMENT:**

XLC's Project Management Certificate program is built on the content and processes found in A Guide to the Project Management Body of Knowledge (PMBOK Guide) – Sixth and Seventh Editions. This highly interactive program develops the essential skills and real-world practices required for project managers to be successful, delivering projects on time, on budget, and according to specifications. The course balances between projects as processes with gates or quality checkpoints and projects as adaptive endeavors with flexible scopes based on highest value to customers. An [online version](#) is available.

**Audience:** The Project Management Certificate program is appropriate for supervisors, managers, or team members who are responsible for the successful completion of projects.

**Cost:** \$3,300, 3.6 CEUs

### **PUBLIC SECTOR LEADERSHIP:**

This certificate is designed for emerging leaders or those wanting to energize their leadership working in law enforcement, public safety, city, state, and county government, and any public sector organization. This program was developed through extensive feedback from public sector leaders about what is needed to be successful in the public sector now and in our changing world.

**Audience:** Identified emerging leaders within a public sector organization or experienced leaders wanting to energize their leadership skills. Not fitting for new employees or those with less than 5 years of work experience.

**Cost:** \$1,850; 2.4 CEUs

### **SIX SIGMA GREEN BELT:**

Through demonstrations and hands-on exercises, you will learn and apply the statistical tools that are fundamental to the DMAIC model, so you will be prepared to apply these to your own work. Additionally, you will learn how to integrate the tools of Six Sigma and problem-solving techniques to engage others to deliver Six Sigma results.

**Audience:** Managers, team leaders, team members, and facilitators. Yellow Belt Certification is not required.

**Cost:** \$1,850; 1.8 CEUs

### **SIX SIGMA BLACK BELT:**

You will practice sophisticated statistical decision-making tools and learn how to communicate and leverage results from these analyses to impact behavior, decisions, and delivery of the level of quality required for Six Sigma and customer satisfaction excellence.

**Audience:** Managers, team leaders, team members, and facilitators. Green Belt Certification is a prerequisite for Black Belt.

**Cost:** \$2,950; 3.0 CEUs

### **TRAIN THE TRAINER:**

The ways we train and develop our people in the professional world is in continual change and growth. We will adapt and learn, or not. Times and technology change frequently, while how people LEARN and GROW has stayed more constant. We will experience and apply tools to stay true to what works in teaching working professionals while adapting to new delivery methods and platforms. Participants of the Train-the-Trainer program will learn the essentials of the training function and directly apply new content to their jobs, while exploring best practices of in-person and online training. You will learn keys for teaching virtually, both with and without PowerPoint! Two certificate options are available.

**Audience:** If you are a training facilitator, you will sharpen your delivery skills and develop new instructional AND facilitation techniques.

**2-Day Cost:** \$1,300, 1.2 CEUs

**4-Day Cost:** \$2,450, 2.4 CEUs

### **WOMEN'S BUSINESS LEADERSHIP:**

This program provides an opportunity for mid-level managers to develop the necessary business acumen and leadership skills necessary for further advancement in organizations. Participants benefit from the cohort model by developing long-lasting personal and professional relationships. Sessions are facilitated by XLC's nationally recognized and experienced practitioners. These subject-matter experts integrate knowledge with experience to focus on real issues and create opportunities to apply the concepts immediately. The program is multi-layered and highly interactive.

**Audience:** Women in mid-level manager positions looking to develop the necessary business acumen and leadership skills to advance to organizational leadership positions.

**Cost:** \$5,500, 6.0 CEUs